

**APPLICATION TO  
YONKERS INDUSTRIAL DEVELOPMENT AGENCY  
FOR  
FINANCIAL ASSISTANCE**

**RECEIVED**  
JAN 23 2013  
BY: .....



**I. APPLICANT INFORMATION: DATE: 2/25/2013**

Company Name: Fast Linen Service, Inc.  
Address: 945 Nepperhan Ave Yonkers, NY 10701 - or 3739 White Plains Rd  
Phone No.: 917-513-0365 or 914-631-1288  
Email: laurieduffy@fastlinenservice.com  
Fax No.: 914-738-1439  
Fed. I.D. No.: 043634969  
Contact Person: Lauri Duffy

Principal Owners/Directors:  
(List owners with 15% or more in equity holdings with percentage ownership)

<u>Lauri Duffy</u>	<u>51%</u>	<u>                                </u>
<u>Frank Duffy</u>	<u>49%</u>	<u>                                </u>
<u>  </u>	<u>                                </u>	<u>                                </u>

Corporate Structure (attach schematic if Applicant is a subsidiary or otherwise affiliated with another entity)

**TYPE OF ENTITY:** (Please check one: Taxable             Tax Exempt            )  
What is the date of the establishment: 1/10/2002  
Place of organization: New York

- Corporation
- Partnership (General    or limited   ; number of general partners    and, if applicable, number of limited partners   ).
- Limited Liability Company/Partnership (number of member                                 ).
- Sole Proprietorship

If a corporation, partnership, limited liability company/partnership:

If a foreign organization, is the Applicant authorized to do business in the State of New York?

**APPLICANT'S COUNSEL**

Name: Anthony Grazioli  
Address: \_\_\_\_\_  
Phone No.: 107 Lake St Tuckahoe NY 10707 - 914-793-6412  
E-Mail: ajgrazioli@optonline.net

**II. PROJECT INFORMATION**

Project Address: 945 Nepperhan Ave  
Yonkers, NY 10701

Block & Lot 3091, 64-73

A) Attach a narrative description of any proposed acquisitions, construction or reconstruction and a description of the costs and expenditures expected.

**COST OF TOTAL PROJECT:** \$ 3,645,000.00

**CLIENT COSTS:**

Real Estate \$ 2,825,000.00  
Construction \$ 326,000.00  
Furnishings, Equip. & other  
Sales taxable \$ 311,000.00  
Not sales-taxable \$ 208,000.00  
Property Assessed Value \$ not available  
Mortgage Amount \$ 3,701,000.00

**COST BENEFIT ANALYSIS:**

Costs = Financial Assistance

Estimated Sales Tax Exemption \$ 36,967  
Estimated Mortgage Tax Exemption \$ 66,618  
Estimated Property Tax Abatement \$ tbd  
Estimated Interest Savings IRB Issue \$ n/a

Benefits = Economic Development

Private funds invested \_\_\_\_\_ Other Benefits \_\_\_\_\_

**B) Job Creation and Retention** (Please do not include Construction Jobs)

Current # FTE (Full Time Equivalents) at Project Location	Estimate # of FTEs Jobs to be Created	Estimate # of FTEs Jobs to be Retained
0	15+	0

**C) Average Estimated Salary of jobs to be Created** \$ 25,000.00  
 a. Annualized salary range of jobs to be created: \$ 18,000.00 to \$ 50,000.00

**D) Average Estimated Salary of jobs to be Retained** \$ 0.00

**E) Estimate how many construction jobs will be created as a result of this Project:**  
 Construction: \_\_\_\_\_

**F) If the cost of the total project (in II A above) exceeds \$5,000,000 and involves: (i) construction of a new facility, (ii) construction of an addition to an existing facility, or (iii) renovations or alterations to an existing facility please complete the following (if not, please proceed to II G below):**

- i. estimated cost of project construction contract(s): \$ 326,000.00
- ii. total cost attributable to materials: \$ 130,400.00
- iii. total cost attributable to labor: \$ 195,600.00

Estimated aggregate number of work hours of manual workers<sup>1</sup> to be employed in project construction: Unknown

Estimated length of project construction: 60-90 Days

Will project construction be governed by a project labor agreement ("PLA") with the Building and Construction Trades Council of Westchester and Putnam Counties, New York AFL-CIO ("Council")<sup>2</sup> Yes: \_\_\_\_\_ No: \_\_\_\_\_  
 xxxx

If you have answered YES to the preceding question, please attach a copy of the PLA; and you need not complete the remaining portions of this Section (but please see note below).

For each Contractor or Subcontractor currently known or reasonably expected to be involved in Project Construction, please state (attach additional pages as necessary) :

To Follow \_\_\_\_\_

<sup>1</sup> As defined in Section 190 of the Labor Law.

<sup>2</sup> This may be either a PLA already in effect with the landlord of the Project facility, or a PLA made (or to be made) between the Applicant and the Council directly in connection with Project Construction.

Name : \_\_\_\_\_

Address<sup>3</sup>: \_\_\_\_\_

(a) is this contractor Union or Open Shop (if union identify local)?

Unknown

(b) will contract require local (i.e. Westchester County) hiring?

YES/NO

If YES, what percentage of manual workers will be local

90 %

(c) If Non-Union, will contract require payment of Prevailing Wage<sup>4</sup>?

YES/NO

If the answer to question "(b)" or "(c)" above is NO, explain omission:

All the contractors involved are Yonkers based companies.

If some or all of the Contractor(s) or Subcontractor(s) to be involved in Project Construction cannot reasonably be identified at this time, please state whether it is Applicant's intention to require the following in its contract(s) for Project Construction:

(a) Local (i.e. Westchester County) hiring YES/NO

If YES, what percentage of manual workers will be local

100 %

(b) Union labor YES/NO

(c) If Non-Union, will contract require payment of Prevailing Wage?

YES/NO

(d) If the Applicant believes the information requested in this Section II(f) is not presently ascertainable, please check here and explain omission \_\_\_\_\_

If the answer to question "(a)" "(b)" or "(c)" above is NO, explain omission:

I will have all the estimates and contact information for all the contractors on 3/13/2013

**NOTE: If Applicant has indicated herein that Project Construction will involve a PLA, union labor, local hiring, and/or payment of**

<sup>3</sup> If a contractor and/or subcontractor has a permanent location in or around Westchester County from which the contract will be administered, please use that address.

<sup>4</sup> For purposes of this Application, "Prevailing Wage" shall mean the "prevailing rate of wage" as defined in Article 8 of the New York Labor Law.

Prevailing Wage, the Agency reserves the right to include such requirements in the Project Documentation as conditions for the extension and retention of tax benefits.

**G) Are Utilities on Site? (Yes/No)**

Water \_\_\_\_\_ Electric \_\_\_\_\_  
Gas \_\_\_\_\_ Sanitary/Storm Sewer \_\_\_\_\_

**H) Present legal owner of the site \_\_\_\_\_**  
If other than Applicant, by what means will the site be acquired for this project:

Acquisition of the property \_\_\_\_\_

**I) Zoning of Project Site: Current: Industrial Proposed: Industrial**

**J) Are any variances needed: Unknown**

**K) Principal Use of Project upon completion:**

Linen Service Co.

**L) Will the project result in the removal of a plant or facility of the Applicant from one area of the State of New York to another?**

NO

Will the project result in the removal of a plant or facility of another proposed occupant of the Project from one area of the State of New York to another area of the State of New York?

Yes, we are moving from Bronx, NY and expanding our facility in Yonkers, NY

Will the project result in the abandonment of one or more plants or facilities located in the State of New York?

Yes but 90% our employees reside in Yonkers, NY and the others are moving with us.

**M) Financial Assistance being applied for and enter the Estimated Value**

<input type="checkbox"/>	Real Property	\$ <u>tbd</u>
<input type="checkbox"/>	Mortgage Tax Exemption	\$ <u>66,618.00</u>
<input type="checkbox"/>	Sales and Use Tax Exemption	\$ <u>36,967.00</u>
<input type="checkbox"/>	Tax Exempt Industrial Revenue Bonds	\$ <u>n/a</u>

## REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

- A) Job Listings – In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives and Financial Assistance from the Agency, except otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the “DOL”) and with the administrative entity (collectively with the DOL, the “JTPA Entities”) of the service delivery area created by the federal job training partnership act (Public Law 97-300) (“JTPA”) in which the Project is located.
- B) First Consideration for Employ – In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives and Financial Assistance from the Agency, except otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- C) Annual Sales Tax Filings – In accordance with the Section 874(8) of the New York General Municipal Law, the Applicant understands and agrees that, if the project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the Annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant.
- D) Annual Employment Reports – The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency on an annual basis, reports regarding the number of people employed at the project site including corresponding payroll records for the year ending.
- E) Absence of Conflicts of Interest – The Applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officers or employees of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as herein described:

there is not a conflict of interest.

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## **Hold Harmless and Other Agreement**

Applicant hereby releases City of Yonkers Industrial Development Agency and the members, officers, servants, agents and employees thereof (the "Agency") from, and agrees that the Agency shall not be liable for and the applicant agrees to indemnify, defend, pay and hold the Agency harmless from and against any and all liability arising from or expense incurred by the Agency concerning (A) the Agency's costs and expenses in the examination and processing of, as well as action pursuant to or upon, the attached Application, as well as verification of assertions in the application or other applicant submittals or applicant claims made now or in the future, regardless of whether or not the application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's costs and expenses in reviewing any acquisition, construction and/or installation of the Project described therein and (C) and further action, costs and expenses taken by the Agency – with respect to the project; including without limiting the generality of the foregoing, all causes of action and fees and expenses for Agency attorneys, accountants, economists, engineers, architects or other professionals or consultants incurred regarding any part of the application or the review and/or approval and/or monitoring of compliance by the applicant with all laws, rules and regulations and/or in defending any suits or actions which may arise as a result or any for the foregoing. If, for any reason, the applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the applicant are unable to reach final agreement with the respect to the Project, then, in the event, upon presentation of an invoice itemizing the same, the applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the processing of the Application, including fees and expenses for Agency attorneys, accountants, economists, engineers architects or other professionals or consultants, if any.

Applicant upon approval shall be responsible for any reasonable costs incurred by the Agency to verify employment or use of benefits received by the YIDA or other information required under the Public Authorities Accountability Act or other law, rule or regulation otherwise at the time said Verification is required.

This Indemnity and Hold Harmless Agreement shall survive any closing or other transaction in which benefits are sought or received by the applicant and shall continue for a period of time up to and including three years after the last benefit is received by the applicant from the City of Yonkers Industrial Development Agency.

The applicant and the individual executing this application on behalf of the applicant acknowledge that the Agency will rely on the representations made herein when acting on this application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

Fast Linen Service, Inc.  
(Applicant)  
By: L. Duffy  
Name: L. Duffy  
Title: Pres.

Sworn to before me this  
17 day of January, 2014  
[Signature]  
Notary Public

THOMAS FAVATA  
Notary Public, State of New York  
No. 01FA6127926  
Qualified in Westchester County,  
Commission Expires May 30, 2017

This Application should be submitted with a \$600.00 Application fee to the:

**City of Yonkers Industrial Development Agency**  
470 Nepperhan Avenue, Suite 200  
Yonkers, New York 10701  
Attention: Melvina Carter  
President/CEO

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NOTE: The Agency will collect an Agency Fee at the time of closing. Fees are based on the type of Financial Transactions.

<u>TYPE</u>	<u>FEE</u>
Bond Transactions	1 %
Straight Lease Transactions	1/2 %





Fast Linen Service, Inc. is currently located in Bronx, NY. After much research into possible locations, I decided that Yonkers, NY is an excellent location for my business. The other locations we viewed could not accommodate our company due to lack of available property, the size of the locations, cost, and lack of necessary utility lines.

The project at 945 Nepperhan Ave, Yonkers, NY 10701 is a perfect facility for my business. The renovations will consist of running the plumbing lines, electrical work and trench work. We will move our existing equipment and purchase additional equipment to handle the pending work we have in place if and when this project is completed. In this facility I have the capability of tripling sales.

We are very interested and willing to get involved in any efforts to further develop Yonkers, NY as it is an up-and-coming city. We deal with many established restaurants and clubs who refer us to additional customers, which would bring in substantial and dependable business into Yonkers, NY. We will also bring the current businesses in Yonkers, NY competitive pricing and a better quality product. The mutually beneficial opportunities for all involved in this project are endless.

Sincerely,

Lauri Duffy  
FLS, Inc. President